

CHINYEAKA VICTOR CHUKWUJEKWU

Junior Product Manager | B2B SaaS Product Strategy & Execution

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PROFESSIONAL SUMMARY

Junior Product Manager with 1+ years shipping B2B SaaS products end-to-end and 5+ years leading business operations, commercial growth, and nonprofit program delivery. Delivered measurable outcomes including a 28% increase in sprint velocity, a 35% reduction in onboarding drop-off, and a 22% lift in feature adoption through structured customer discovery and disciplined cross-functional delivery. Founded a community-relief NGO and independently authored a full product requirements document, personas, and 12+ prototype iterations for an AI-powered fintech concept. Skilled in Agile/Scrum execution, stakeholder management, and data-informed prioritization (RICE/MoSCoW). A software engineering foundation and modern AI-assisted workflows let me move from problem to working software faster than a traditional PM cycle and hold real trade-off conversations with engineering — an execution accelerant, not the core of the work, with product judgment behind every scope call, trade-off, and roadmap sequence. Seeking to bring this track record to a remote, internationally distributed product team.

CORE COMPETENCIES

- **Product Strategy & Discovery:** Product Lifecycle Management, Product Roadmapping, Product Discovery, Jobs-to-be-Done, Customer Research & Interviews, Competitive Analysis, Market Sizing, RICE/MoSCoW Prioritization Frameworks, Requirements Gathering, PRD Authoring
- **Delivery & Execution:** Agile, Scrum, Kanban, Sprint Planning, Backlog Refinement, Release Management, Risk Management, Structured QA/Testing, Product Delivery
- **Cross-Functional Leadership:** Stakeholder Management & Alignment, Engineering/UX/QA Coordination, B2B Vendor & Account Negotiation, Go-to-Market Support, Monetization Strategy
- **Technical Fluency & AI-Assisted Execution:** Software Engineering Fundamentals, API Integration Literacy, Directing AI Coding Agents, AI-Assisted Prototyping & Documentation, Prompt Engineering, Workflow Automation, Agentic AI System Design
- **Commercial & Leadership:** Revenue Growth, Supply Chain & Fulfilment Operations, B2B Sales Strategy, Nonprofit Founding & Program Leadership

TECHNICAL SKILLS

- **Product & Collaboration:** Jira, Figma, Notion, Google Workspace
- **AI Tools & Platforms:** Claude / Claude Code, OpenClaw (agent gateway), Ollama (local LLM hosting), AI coding-agent direction
- **Development & Integration:** Next.js, Paystack API integration, PHP-based web deployment

PROFESSIONAL EXPERIENCE

Note: dates below overlap by design — these were concurrent commitments across product management, business operations, and nonprofit leadership.

Junior Product Manager (Part-time)

Jul 2024 – Dec 2025

Mi-Pal Technologies · Lagos, Nigeria (Remote)

- Owned end-to-end product discovery and delivery for a B2B property platform and a hospitality ecosystem app, translating stakeholder needs into scoped, shippable releases.
- Directed sprint planning and backlog prioritization across engineering squads, increasing sprint velocity by 28% and eliminating recurring deployment delays.
- Led 30+ structured customer discovery interviews, identifying onboarding friction that reduced early drop-off by 35% and increased feature adoption by 22%.

Product Manager — Intern (Full-time)

Aug 2024 – May 2025

Edutech Global (Vigilearn) · Lagos, Nigeria

- Defined scope and mapped user behavior for the “Apply” student and admin portal, increasing form completion by 18%.
- Implemented a multi-party Paystack payment-split integration, eliminating manual billing reconciliation for the finance team.
- Coordinated UX, engineering, and QA through Figma-mapped user flows and structured test cases, achieving a post-launch defect rate below 1% on v2.0.

Founder

2021 – Present

Rarsfound (Community Relief NGO) · Lagos, Nigeria

- Founded and lead a community relief NGO, independently designing, building, and iteratively shipping 14+ versions of its public website.
- Built dedicated program pages and public-facing content for a widows' relief initiative and a community feeding program ("Radiant Kitchen"), managing the site as a live, evolving product.

Business Manager

2021 – Present

TSA World Technologies · Lagos, Nigeria

- Built sales operations and infrastructure from inception, growing organic revenue beyond ₦500M (~\$330K USD) over 5 years.
- Managed enterprise B2B portfolios and negotiated distribution agreements with multinational suppliers.
- Redesigned supply chain workflows to remove fulfillment bottlenecks and increase order capacity.

SELECTED PRODUCT PROJECTS

Full case studies (problem, approach, product thinking, outcomes) available in portfolio.

ArcOunt — AI-Powered Personal Financial Journey Companion

2026

Personal / Portfolio Project (Concept Stage)

- Authored a full Product Requirements Document using AI-assisted workflows — problem statement, 3 user personas, a 4-pillar product scope, an 11-entity data model, and a phased build roadmap — for an AI-agent-powered personal finance app.
- Designed and built 12+ iterative interactive prototypes and wireframe flows (desktop + mobile), translating requirements into testable user journeys.
- Defined a compliance, risk, and success-metrics framework (e.g., week-4 retention, goal-funding rate, AI-agent engagement) to de-risk a four-pillar V1 scope before engineering began.

PadiPay — Seller & Delivery Marketplace

2026

Personal / Portfolio Project (Concept Stage)

- Led product discovery and authored user stories and journey maps for a marketplace connecting local sellers with delivery agents, including warranty tracking and a reliability-scoring system.
- Directed AI coding agents to build a working Next.js application end-to-end — seller and agent dashboards, onboarding flows, and an in-app AI assistant — translating product specs directly into shipped code.

Agentic AI — Telegram Bot Integration

2025 – Present

Personal Project

- Built and deployed an autonomous agent gateway (@jekwuagentbot) using OpenClaw, connecting a local LLM (Ollama) to Telegram with 62 active commands.
- Configured multi-command agentic workflows, pairing flows, and LLM provider routing in a self-hosted environment.
- Applied structured, log-based debugging discipline to diagnose and resolve agent and LLM-connectivity issues, maintaining uptime for an actively used tool.

Additional AI-assisted product strategy work (full case studies in portfolio): MaikUp — an AI marketing agent for underserved SMBs, scoped using Jobs-to-be-Done, a full RICE-scored backlog, and a MoSCoW release plan. Quik — an AI scene-captioning and trend/activity app, backed by a full market-sizing, competitive-analysis, and Desirability/Feasibility/Viability assessment.

EDUCATION

B.Sc. Business Administration — Nnamdi Azikiwe University, Anambra · 2018

Professional Diploma, Software Engineering — NIIT, Lagos · 2023

CERTIFICATIONS

- Product Strategy and Discovery — Product School · 2025
- Advanced Product Development — Utiva Product School · 2023
- Agile Project Management Methodologies — Udemy · 2024
- Agentic AI Systems — Self-directed (OpenClaw, Ollama, LLM agent architecture)

PROFESSIONAL DEVELOPMENT

Ongoing, self-directed practice applying agentic AI and AI coding agents to real product work — PRD authoring, prototyping, and shipping (see Selected Product Projects above).